

No matter
the color
of your
Dispensers,
they're
Green™



Mission Statement

To be the recognised world leader in providing environmentally-friendly, cost effective liquid amenity programs to the Hospitality Industry by developing ultimate customer loyalty through delivery of superior individually-created Dispensers, liquids and service!

Our Green Commitment

Dispenser Amenities has a singular focus: To reduce the number of small plastic amenity bottles and partly used bars of soap being sent by the worldwide Hotel industry to landfills.

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About Us

- Leader & Foremost Hospitality Dispenser Company in the World selling Amenity Dispensers for over 25 years!
- Dispenser Amenities operates Sales offices and warehouses in North America, Europe and Asia to serve the global hospitality industry
 - *EMEA Warehouse is in Netherlands & I am based in England*
- Hospitality Industry
 - *Hotels & Resorts*
 - *Cruise Lines*
 - *Spas, Gyms & Sports Clubs*
- Customer Service
- Award Winning



Why Dispensers & Bulk Liquids?

- Think about THE WASTE!
- How much waste is generated by a 300 room hotel every year?
 - 153,300 bars of hardly used soap & wrappers
 - 153,300 little bottles of hardly used liquids
 - 1,018 gallons of wasted liquids

**Annually! Based on 70%occupancy



Why Dispensers?

- Think About THE COST!
- Increased ROI
 - *Continued use of individually packaged amenities, is not PROFITABLE! (only for Manufacturers & Liquid Suppliers)*
- The wasted product for a 300 room hotel amounts to *Tens of Thousands of Dollars* and the cost to dispose of them
- With the change in the economic climate over the past several years, hotels are exploring all means to save money
- Guest convenience
- Guest Satisfaction Scores





Why Dispensers?

- Instant Reduction of Plastic Waste
- Reduced carbon footprint from packaging and manufacturing
- No waste of partially used liquids or soaps
- Reduced transportation of small packages
- BILLIONS of single use / non-reuseable plastic amenity containers & Liquids eliminated from Landfills & Oceans every year reducing our Environmental impact
- A Green Environmental message sent out to your customers
- Thus continued use of individually packaged amenities, is both neither SUSTAINABLE nor PROFITABLE!

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Why Partner with

Dispenser[™]
Amenities

- Durable, Reliable & Quality Products
 - *Our pumping system has been life-cycle tested to 300,000 cycles without failure. Our Pumps & Valves carry a Lifetime Warranty* against manufacturing defects! *Excl. SOLera*
- 2 Year Manufacturer's Guarantee on all Dispensers & other parts
- The exact measure of 2ml (2.5ml SOLera)
- Customisation
- Flexibility
- Build quality & the manufacturer's high production specs in Taiwan (for over 25 years.)
- All of our Dispenser brackets are attached to the wall with Silicone ([installation instructions](#))
- Lockable / tamper-resistant theft prevention

WAVE™

SOLera™

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Why Partner with



- Replacement parts being interchangeable & can be purchased separately (parts form)
- Being able to interchange the faceplates/bottle (SOLera) to different labels for different liquids (Changing parts)
- Many customers already making the transition
- Competitive Hotel pricing
- Extensive product line & finishes
- Being tried and tested in some of the biggest groups in the world as regional brand contracts
 - Marriot (Worldwide - Aloft, Element and Four Points by Sheraton)
 - Hilton (Hamptons-EMEA & Home2Suites-US)
 - Carnival Cruises (All state Rooms Worldwide)
 - Royal Caribbean (All state Rooms Worldwide)
 - 3 trials with 2 large worldwide 4/5 star Brands using SOLera

AVIVA™

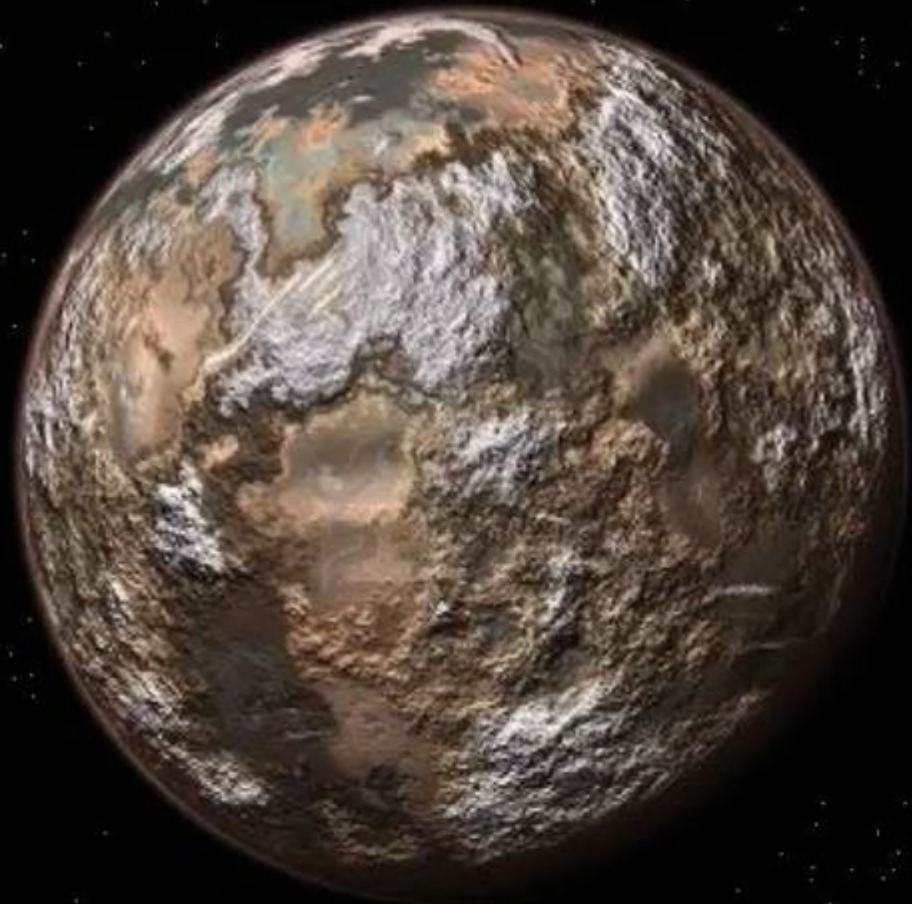
WAVE with a **VIEW**

iQon™

Why Dispensers? To try reduce or prevent this



1978



2066



Think about Our PLANET!



To keep these views & one of our food sources clean for us & our Children & our Children's Children



Thank you